

# COST SAVINGS & BETTER CARE OUTCOMES.

## *Expanding PACE is a win for Ohioans.*

The Program for All-Inclusive Care for the Elderly (PACE) provides comprehensive medical and social services to certain frail, elderly people (participants) living in the community. The vast majority of Ohioans who are in PACE are dually eligible for both Medicare and Medicaid.

PACE is not just a managed care model. The program provides all needed health care, medical care, and ancillary services across all settings. Services include primary and specialty care, adult day health services, personal care services, inpatient hospital care, prescription drugs, occupational/physical therapies, and nursing home care, offered through an interdisciplinary team responsible for coordination of 24-hour care delivery. This hands-on approach also assists in preventing abuse and enhancing social supports.

This model saves taxpayer dollars and provides quality care to nursing home eligible Ohioans reliant on state support. Aging experts agree: *now is the time to replicate the PACE model in other areas of Ohio.*



## **PACE offers proven cost savings:**

# 33%

**Cost savings compared to what otherwise would have been paid under the Medicaid state plan.**

*PACE reduces the need for costly, long-term nursing home stays for individuals who can safely remain in the community with access to the right services.* While 100% of PACE participants are nursing home eligible, only 5% on average require a long-term care setting following enrollment.

Federal regulation requires that PACE Medicaid rates be less than the amount that otherwise would have been paid (AWOP) by the Medicaid state plan for PACE eligible individuals. **PACE rates are 19% lower for Medicaid only and 33% lower for dual Medicaid/Medicare eligible individuals.**

## **Unmatched participant satisfaction and outcomes:**

# 97%

**of PACE participants reported *high satisfaction* with the care received.**

Surveys show that PACE participants are **healthier, happier, and more independent** than counterparts in other care settings.

PACE helps mitigate avoidable hospitalizations. While PACE cares for a more frail population than Medicare in general, **PACE enrollees had fewer hospital admissions and shorter hospital stays**, with participants using only three days per year on average.

In a three-way comparison between PACE, nursing homes, and waiver programs in South Carolina, **PACE participants lived years longer than those served in the other settings.**

Ohio's sole PACE provider has proven that this type of service provides

# PROVEN COST SAVINGS & HIGH-QUALITY CARE.



Ohio's only current PACE site is in Cleveland, managed by McGregor PACE. By giving more Ohio aging services providers the ability to become PACE providers, the state of Ohio can make the choice to better serve its elderly population, save taxpayer dollars, and provide more Ohioans a chance at happy, healthy aging within their communities.

*PACE can be expanded in Ohio through the Ohio Departments of Medicaid/Aging, or through action by the state legislature.*

A strategic expansion of PACE in Ohio should address the following components to ensure success:

- Establish market allocation with an RFP process, with a county-wide focus through local service providers.
- Assign oversight to Medicaid for payment/enrollment and the Department of Aging for operations/quality.
- Include the PACE budget in the managed care budget.
- Include the same rate setting methodology for PACE as the managed care plans.
- Advocate enrollment in PACE as a solution for low income, nursing home eligible seniors in the community.
- Ensure that enrolling in PACE is as easy as it is for someone to access nursing home services.

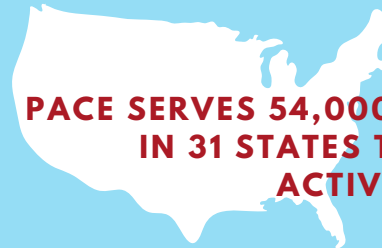
Only 16.2% of Ohio's PACE-eligible citizens have access to PACE.

The National PACE Association (NPA) ranks Ohio as *a state with one of the highest PACE-eligible populations lacking access in the country.*

Current scope of PACE in Ohio: Cuyahoga County, at McGregor PACE.

**PACE-ready regions:**

- Toledo
- Columbus
- Dayton
- Cincinnati
- and more.



**PACE SERVES 54,000 AMERICANS IN 31 STATES THROUGH 135 ACTIVE PROGRAMS**

By 2030, the 65 and up population, many with serious disability, is expected to grow anywhere from 20 to 40%, or more. Ohio will need a variety of care options to serve these individuals, particularly those with long-term care needs. *PACE can be a vital part of the solution.*



*A coalition of quality-focused providers who directly care for over 60,000 Ohio elders in all corners of the state, along with state and federal advocates, support the strategic expansion of PACE in Ohio. Join the coalition to expand PACE.*

